



DELUXE OUTFITTING

5 - 18' Oar Rafts
16 People / 21 Days

Most Updated Invoice: 3/5/2021

Original Invoice Date: 3/2/2021

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Delivery to Lees Ferry: 9/13/2022
Launch Date: 9/14/2022
Take-Out Date: 10/4/2022
No. of River Days: 21
No. of People: 16
Take-Out Place: Pearce Ferry

Tom Strauch: FC

Items	Days	Cost	Subtotal	Total
BOATS & RIVER EQUIPMENT plus sales tax				
4 Self Bailing Oar Raft Packages - See List on Page 5	21	\$52.00	\$4,368.00	
1 5th Oar Raft Package (18') - FREE - SIGN UP BY 5/2/21	21	\$1,092.00	Included	
2 Complimentary Play Boat (IK)	21	\$250.00	Included	
1 Major First Aid Kit	21	\$3.50	\$73.50	
1 Major Boat Repair Kit	21	\$3.00	\$63.00	
1 Fire Blanket	Flat	\$35.00	\$35.00	
1 Emergency Box - Sat. Phone, Signal Mirror & Orange Panels	21	\$15.00	\$315.00	
6 Toilets with Seat & Day Toilet	21	\$2.50	\$315.00	
16 Personal Ammo Cans - 50 Cal Size	21	\$84.00	Included	
2 Spare Lifejackets per NPS regulations	21	\$50.00	Included	
BOATS & EQUIP SUBTOTAL			\$5,169.50	
15% EARLY SIGNUP DISCOUNT BY 9/14/21			-\$775.43	
KITCHEN, COOLERS, CANS AND BOXES plus sales tax				
1 Main Kitchen Box (Kitchen Box) - See List on Page 6	Flat	\$450.00	\$450.00	
1 Kitchen Commissary (Comm Box) - See List on Page 6	Flat	\$150.00	\$150.00	
1 Kitchen and Eating Utensils (Utes Box) - See List on Page 6	Flat	\$150.00	\$150.00	
16 Insulated Coffee Mug for Every Trip Member	Flat	\$80.00	Included	
24 Woven Polypro Bags for Beer, Wine & Soda Storage (6/rental raft)	Flat	\$24.00	Included	
1 Coolers for REO Food Pack - Rental & Cleaning	Flat	\$200.00	\$200.00	
1 Cans, Crates & Boxes for REO Food Pack - Rental & Cleaning	Flat	\$200.00	\$200.00	
KITCHEN SUBTOTAL			\$1,150.00	
20% DELUXE OUTFITTING DISCOUNT			-\$230.00	
KITCHEN & TOILET DISPOSABLES				
1 Toilet Disposable & Cleaning Supplies - See Page 6	21	\$6.00	\$126.00	
1 Kitchen Disposables - See List on Page 6	Flat	\$250.00	\$250.00	
0 5-Gal Propane (20 Gallons included with DLX Outfitting)	Flat	\$32.00	\$0.00	
0 35 Pounds Charcoal (70#'s included with DLX Outfitting)	Flat	\$30.00	\$0.00	
DISPOSABLES SUBTOTAL			\$376.00	

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DELUXE OUTFITTING



Items	Days	Cost	Subtotal	Total
FOOD PACK - MENU PREPARATION, SHOPPING & PACKING BY CAMP				
16 Food Charge - includes 2 pre-made dinners The food charge is an average charge and can increase or decrease depending on the specifics of your food pack.	21	\$22.00	\$7,392.00	
1 Menu Program and Packing Fee	Flat	\$1,000.00	\$1,000.00	
1 Ice Charge for Food Pack - Solid Block made at Canyon REO	Flat	\$200.00	\$200.00	
1 Staples & Spices - See List of Included Items	Flat	Included	Included	
			FOOD PACK SUBTOTAL	\$8,592.00

MISCELLANEOUS RENTAL ITEMS		plus sales tax		
0 Paco Pads - "Guide" Model	Flat	\$45.00	\$0.00	
0 Camp Chairs (new)	Flat	\$20.00	\$0.00	
0 Personal Life Jackets	Flat	\$25.00	\$0.00	
0 Personal Dry Bags	Flat	\$25.00	\$0.00	
2 Tent Dry Bags	Flat	\$50.00	Included	
0 White Water Kayak	Flat	\$250.00	\$0.00	
0 White Water Kayak Spray Skirt	Flat	\$25.00	\$0.00	
0 White Water Kayak Paddle	Flat	\$35.00	\$0.00	
0 Guitar Dry Bags	Flat	\$45.00	\$0.00	
0 Umbrella	Flat	\$35.00	\$0.00	
5 Umbrella Mount (one per raft)	Flat	\$15.00	Included	
0 Marine Battery Charger	Flat	\$65.00	\$0.00	
			MISCELLANEOUS RENTALS SUBTOTAL	\$0.00

DELIVERY, SHUTTLES & PICK-UP		plus sales tax		
13-Sep Rig Day at Lee's @ 12:00pm am TBV				
1 REO Equipment Truck: Flagstaff > Lee's Ferry	Flat	\$700.00	\$700.00	
1 REO Van: Flagstaff > Lee's Ferry	Flat	\$650.00	\$650.00	
0 Client Vehicle: Lee's Ferry > Flagstaff (DLX Package Price)	Flat	\$150.00	\$0.00	
4-Oct Take-out at Pearce Ferry @ 11:00 am TBV				
1 REO Equipment Truck: Pearce Ferry > Flagstaff	Flat	\$775.00	\$775.00	
1 REO Van: Pearce Ferry > Flagstaff	Flat	\$775.00	\$775.00	
0 REO Chase Veh: FLG > Pearce Ferry > FLG (required if 5+ cl vehs)	Flat	\$400.00	\$0.00	
0 Client Vehicle: Flagstaff > Pearce Ferry (with Group Take-Out)	Flat	\$185.00	\$0.00	
			SHUTTLES SUBTOTAL	\$2,900.00

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DELUXE OUTFITTING



CANYON REO DELUXE PACKAGE SERVICE

~ Unlimited Personal Service - Phone & Email - Tips, Tricks and Advice	Flat	Included	\$0.00	
~ Overnight Rigger - Stays Until NPS Orientation Day of Your Launch	Flat	Included	\$0.00	
~ All Park Service required Kitchen and Boat Equipment	Flat	Included	\$0.00	
~ Hotel Pick Up on Orientation Day	Flat	Included	\$0.00	
~ Hotel Drop Off on Take Out Day	Flat	Included	\$0.00	
~ Storage of Gear Shipped to our Warehouse Prior to Trip	Flat	Included	\$0.00	
~ Suitcase, Duffel and Gear Storage While on River	Flat	Included	\$0.00	
~ Orientation Videos via YouTube - Click Me!	Flat	Included	\$0.00	
EXTRAS SUBTOTAL			\$0.00	

Canyon REO Services Total	Cost per Person - Canyon REO Services: \$1,073.88	\$17,182.08
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1	Arizona Sales Tax on Rentals and Shuttles	Flat	9.181%	\$754.13	\$754.13
6	Toilet Cleaning Fee	Flat	\$25.00	\$150.00	\$150.00
1	Satellite Phone Use Deposit - Refunded Less Airtime at \$2.50/minute	Flat	\$75.00	\$75.00	\$75.00
0	Vehicle Storage Fee: TBD	Flat	\$35.00	\$0.00	\$0.00
1	Grand Canyon National Park CUA Fee				\$87.00
0	Hualapai Land Crossing Fees - Not required with Pearce Ferry Take-Out	Flat	\$59.675	\$0.00	\$0.00
TBD	Damage Deposit (\$750) - Pre Paid - Refunded Less Damages, Replacement and Fuel Surcharge				\$0.00
	OR				
TBD	Damage Deposit - Authorized on Credit Card - Billed for Damages, Replacement and Fuel Surcharge				\$0.00

Invoice Total	Total price per person: \$1,140.51	\$18,248.21
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**This invoice does not include Hualapai Fees
 This invoice does not include NPS Permit Fees**

Payments Received:

3/5/22	Non Refundable Retainer Deposit (\$750) to Reserve Equipment and Services (paid via CC # 2281)	-\$750.00
	50% Payment Due at 60 Day Deadline	
	Final Payment due Prior to Launch	
	Account Balance	\$17,498.21

Please See Policies & Provisions Page 4.

Policies & Provisions



Pricing Policies:

The prices are subject to change if the retainer deposit is not received by a specific date - Call us if you are running late! Occasionally, due to monsoons or snow, Diamond Creek road is impassable, or necessitates changes to logistics for safety or other reasons. We will need to bill your group the cost of any changes to shuttles due to weather.

Cancellation Policy:

The initial retainer deposit/payment to hold services is **NON-REFUNDABLE**.

60-31 days before launch, all payments are transferable to future services - OR - half of your 60 day payment is refundable.

30-15 days before launch, 50% of the REO Services total is non-refundable.

14 days or fewer before launch, Canyon REO will refund shuttles not taken and any unused damage deposit, sat phone deposit, and toilet cleaning fees.

COVID-19 Provision

Canyon REO is committed to protecting our clients and employees during the COVID-19 pandemic. During this rapidly evolving situation, we ask for flexibility and understanding. Periodic resource scarcity, fluctuating prices, and evolving health and safety recommendations are part of the "new normal" during this time of COVID-19. If the extraordinary events of the global pandemic impact your trip, Canyon REO promises to work with our clients to achieve safe and fair solutions. Likewise, we ask for grace and understanding concerning changes to trip logistics, menu options, gear availability, and pricing.

Credit Card Payments:

We accept credit card payments for the retainer deposit but request payment via check for subsequent or larger payments. However, if you prefer to pay via credit card, we will need to add an accounting fee of 2%.

Food Pack:

The food pack includes a generous supply of high quality food. However, if your group prefers to upgrade steak cuts, requests organic foods or high quantities of other expensive items, we will need to pass the incremental cost to you. Excessive menu modifications may also result in higher labor costs that will be passed on to you.

Damage Deposit:

Damage deposits are paid prior to your trip (\$750) or authorized to a credit card (\$1000). After your trip, equipment is inspected for damages beyond normal wear and tear. Damages will be deducted from the damage deposit or charged to the card on file. Refunds or charges will happen within 30 days of your take-out. Damages beyond normal wear and tear can include but are not limited to, broken oars, blown baffles, ripped material, lost or damaged cooler covers, etc.

Gasoline Surcharge:

If gasoline prices in Flagstaff are \$4.00/gallon or higher for 87 octane, we will need to add a fuel surcharge. The surcharge will be deducted from the damage deposit at the end of the trip based on actual fuel costs.

Diamond Creek Take Outs:

The road to Diamond Creek is a 20 mile dirt road that sometimes experiences wash-outs from monsoon rains which typically occur July through September. Winter storms can also be unpredictable and problematic. The Hualapai Tribal Road Crew usually gets the road open again within 24 hours, but on occasion, the road can be closed for several days. Our customers and boats can be trapped in the canyon and delays and/or additional charges may be incurred in such instances. We advise that you make any flight arrangements with this in mind.

Hualapai Land Crossing Fees - Required for a Diamond Creek Take Out:

The **2020** pre-paid fees are \$55 plus the 8.5% tribal tax (\$59.68). You need to budget for payment of fees for every person, vehicle and driver, including Canyon REO's, that cross the Hualapai lands for your take-out (or re-supply) at Diamond Creek. For a 16 person trip, there are often 20 Hualapai fees: 16 people, 2 drivers, 2 vehicles. We are happy to add the estimated fees to you invoice and pay the Hualapai on your behalf.

Fuel Expenses

Price does not include fuel for any of your vehicles that we shuttle.

Please leave adequate cash in each vehicle with the Vehicle Shuttle triplicate form so we can get your vehicle to its take-out destination and you can then get to a good gas station. We will leave the change and receipts in the glove box.

The gas station at Marble Canyon Lodge does not carry diesel, so please plan accordingly.

Mileage is as follows:

Lee's to Flagstaff @ 130 miles

Flagstaff to Diamond Creek @ 155 miles

Flagstaff to Pearce Ferry @ 200 miles

Diamond Creek or Pearce Ferry to Fueling Stations @ 30-60 miles

Canyon REO's Oar Raft Package

The following items are included with Canyon REO's Oar Raft Package

- ▶ Self-bailing hypalon raft
- ▶ Main frame of diamond plate aluminum with center floor
- ▶ Four counter-balanced oars
- ▶ Oarlocks (pins substituted if requested)
- ▶ 150qt Cooler provided as seat for oarsperson
- ▶ Cooler cover provided for each cooler (See Kitchen, coolers & cans on invoice)
- ▶ Trailer frame as needed to carry food & gear
- ▶ Padded deck cover provided for any metal surface used for a passenger's seat
- ▶ Rear beaver board deck in each raft as needed for carrying food & gear
- ▶ Frame straps
- ▶ Loads of equipment straps - As many as you need
- ▶ Heavy duty drag bag
- ▶ Minor repair kit (patch materials & tools)
- ▶ Minor first aid kit
- ▶ Throw bag/rope (75 foot)
- ▶ Type IV throw cushion
- ▶ Bowline
- ▶ Sternline
- ▶ 2 x 5-Gallon Water Jugs
- ▶ 2 x 5-Gallon Plastic Bucket
- ▶ Barrel pump (1 per every 3 rafts)
- ▶ Sand stake (1 per every 3 rafts)

The frames will be rigged with drop bags or open bays as required for your specific food pack.

Canyon REO's Deluxe Kitchen + Disposable Items

REO's Deluxe Kitchen is the best way to enjoy a home-style cooking area. Our Deluxe Kitchen includes all of the components listed below.

Main Kitchen Items - Smaller items packed in one aluminum dry box

<u>COOKING & FOOD PREP</u>	<u>SANITATION & SAFETY</u>	<u>OTHER</u>
6-burner Partner stove	Electric Water Filter	Firepan with grill
Stove windscreen	Wishy Washy Hand Wash x 2	2 drinks coolers
Blaster	4 chickie pails	1 insulated mug each person
2 dutch ovens	Mesh dish drying bag	1 parawing
Round dutch oven firepan	2 sump screens	2 tarps
Channel locks for dutch oven	Dropper for bleach	2 LED lanterns & spare batteries
3 folding tables	Dishwashing instructions	Brush & shovel

ITEMS INCLUDED WITH REO'S DELUXE OUTFITING

4 filled propane 5 gal tanks	70# of Charcoal	Grain bags for canned beverages (6 per raft)
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Kitchen Commissary - Packed in an aluminum dry box

2 gallon stainless coffee pot	Griddles (2 large or 3 small)	3 frying pans
3 nesting pots	4 nesting stainless bowls	Sauce pan
Colander	20 each plates & bowls	20 each eating utensils
3 cutting boards	1 roll paper towels	2 boxes matches
Aluminum foil	(more paper towels in food pack)	2 stick lighters

Utensils Box - Packed in one ammo can

2 tongs (regular & long)	2 ladles	2 can openers
Cheese grater	Potato masher	2 veggie peelers
Cheese slicer	Vegetable steamer	Whisk
Liquid measure	Measuring cups	Measuring spoons
2 metal spatulas	3 rubber scrapers	2 slotted spoons
2 large spoons	Steak fork	Cork screw
Basting brush	6 assorted knives	Knife sharpener

KITCHEN DISPOSABLES - Separate Charge

1 qt extra hand wash soap	2 qt lighter fluid	Scouring brushes and pads
1 qt dish soap	1 box matches	Sponges
2 pot holders	1 qt liquid bleach	6 cloth towels
2 oven mitts	Latex gloves	2 stick lighters
Additional Propane over 4 tanks	Additional Charcoal over 70#'s	

DISPOSABLE TOILET SUPPLIES - Separate Charge

Lysol cleaner	Toilet Paper (6 rolls/toilet)	Hand wash cup
Toilet scrubber	Latex gloves (3pr)	Hand soap

Canyon REO Staples & Spices

Staples Box

Olive Oil	Salt	Corn Meal
Vegetable Oil	Ketchup	Brown Sugar
Pam Spray	Lemon Juice	Equal or Splenda
Garlic (Fresh)	Soy Sauce	Flour
Crushed Garlic	Worcestershire Sauce	Granulated Sugar
Balsamic Vinegar	Tabasco Sauce	Non Dairy Creamer
Cider Vinegar	Aluminum Foil	Popcorn
Sherry Cooking Wine	Baking Powder	Powdered Milk
Red Wine Vinegar	Baking Soda	Powdered Sugar
Rice Vinegar	Bouillon Cubes	Coffee

Spices Box

Basil	Curry	Oregano
Bay Leaves	Mrs Dash	Paprika
Cayenne	Dill Weed	Parsley
Chili Powder	Garlic Powder	Pepper
Chives	Ginger	Rosemary
Cilantro	Italian Herbs	Salt
Cinnamon	Lawry's Seasoned Salt	Tarragon
Cloves	Lemon Pepper	Thyme
Crushed Red Pepper	Nutmeg	Vanilla
Cumin	Onion Powder	

SELECTING A MENU PLAN

Our food packs are awesome. Carnivores, vegetarians, folks with allergies, ... everyone is well fed on our trips. We pack our food by camp rather than by like item, as we believe this is by far the easiest pack for you on the river. Your food quote includes two pre-made "Boil-in-Bag" dinners if you want them. These dinners are great for saving space and ease preparation and clean-up. A local caterer prepares these meals fresh and then vacuum seals them for us to freeze and pack. We can also provide organic food options; however, they will likely incur additional costs. Our Food Manager will work with you and your budget to design the menu that you want and communicate any additional charges based on your actual meal selections. Our Menu Planner, which you will also receive upon sign-up, explains our menu system and meal choices.